### FME AI FOR INDUSTRY JAAREVENT



Bouwen van een data infrastructuur voor toepassing Al

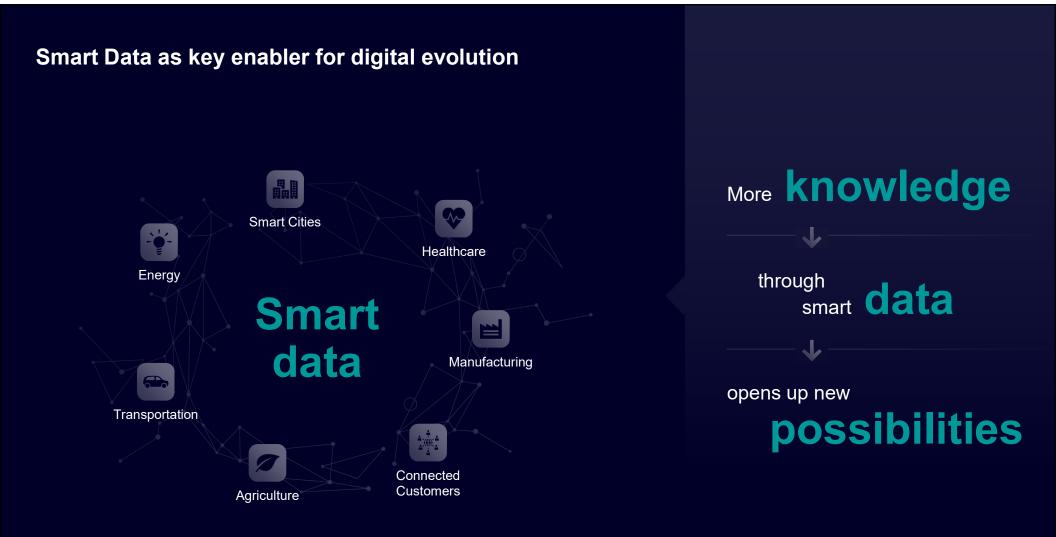
**11 december 2024** 



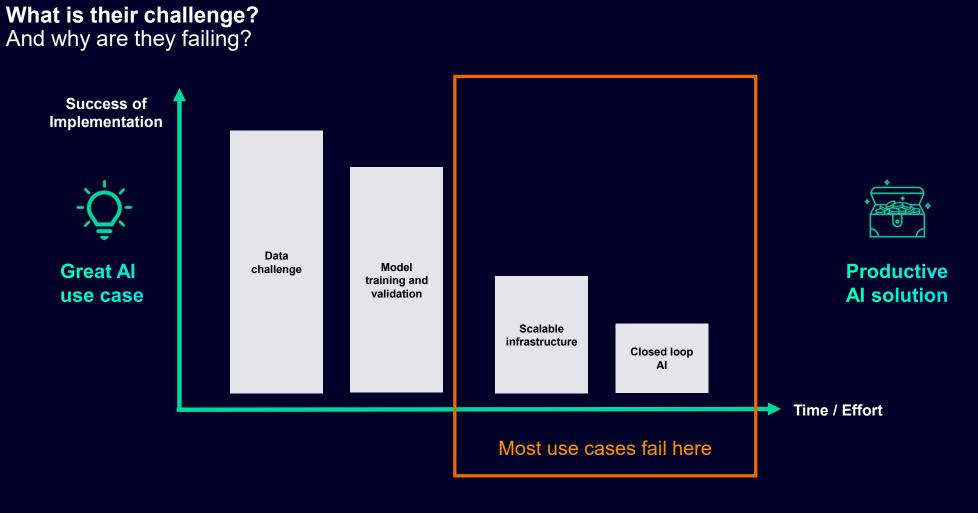
### FME PLATFORM AI FOR INDUSTRY AGENDA

- Joost Willems Siemens: Introductie: uitdagingen bij ontsluiten OT-data
- Meyad Brojerdyan Siemens:
   Ontsluiten OT Data dmv Edge Devices
- 3. Arjen van Wijngaarden FourCo IT Services: Opzetten van een AWS Datahub
- 4. Vragen & discussie



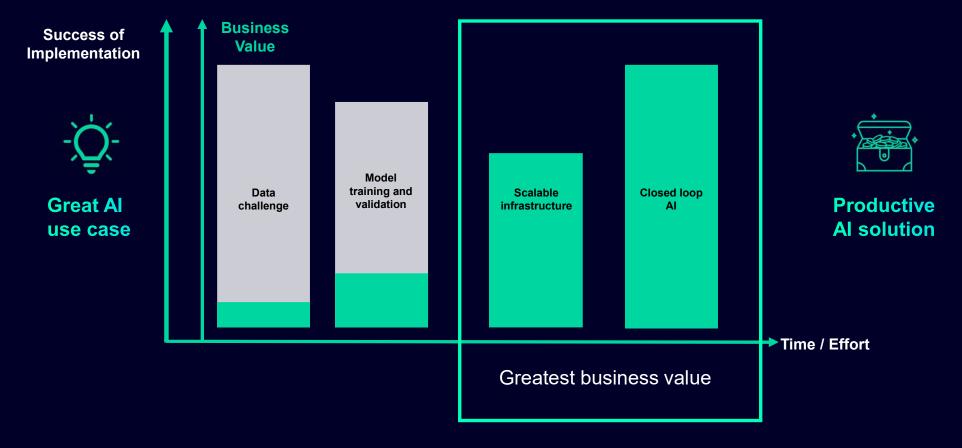


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What are they looking for?



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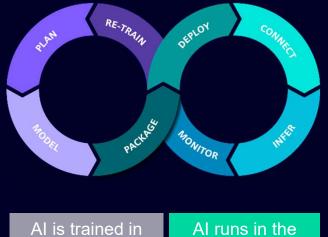
The Machine Learning Operations (ML Ops) cycle Differences consumer vs. manufacturing industries

## RE-TRAIN DEPLOY CONNEL TOOR PACING TONITOR INTER

In the consumer industry

#### Al is trained and runs in the cloud

#### In the manufacturing industry

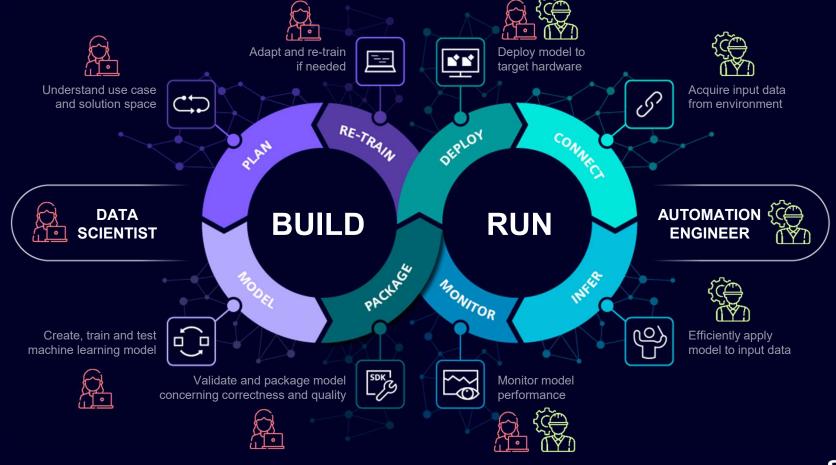


the cloud

shopfloor (there are exceptions)

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#### The Machine Learning Operations (ML Ops) cycle Jobs to be done



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### Use cases



### Achieving smarter and efficient production across various application fields with Artificial Intelligence



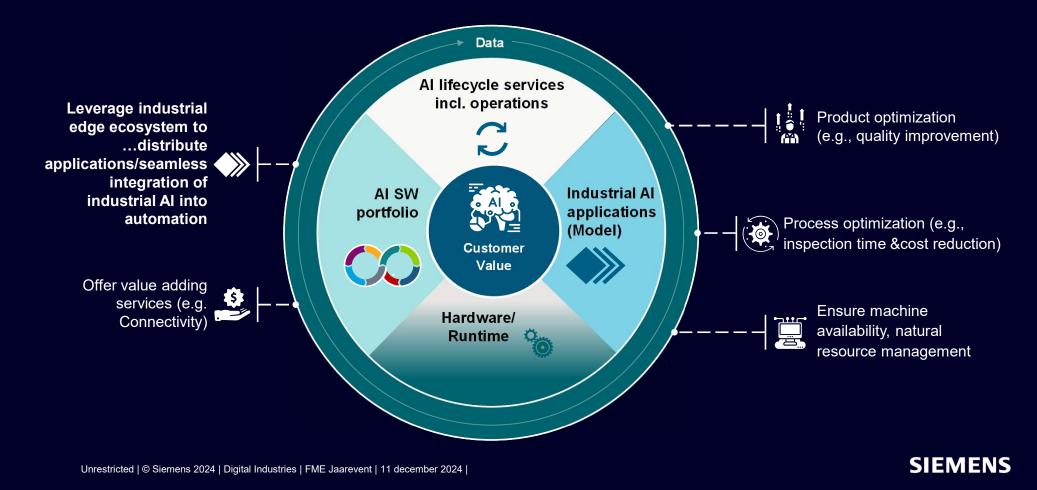
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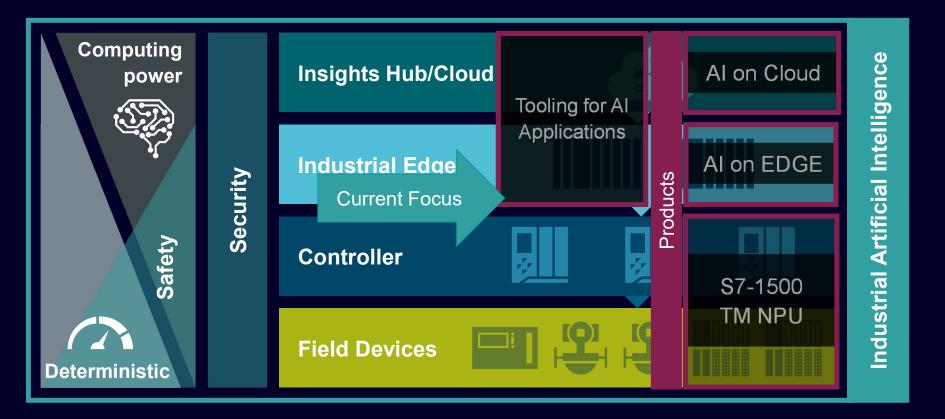
### Industrial AI Portfolio overview



Al-enabled shopfloor: Siemens delivers customer value with end-to-end Al offerings: Integrated hardware, software, models and services



Our future Industry AI portfolio will enable AI across all levels of Ecosystem

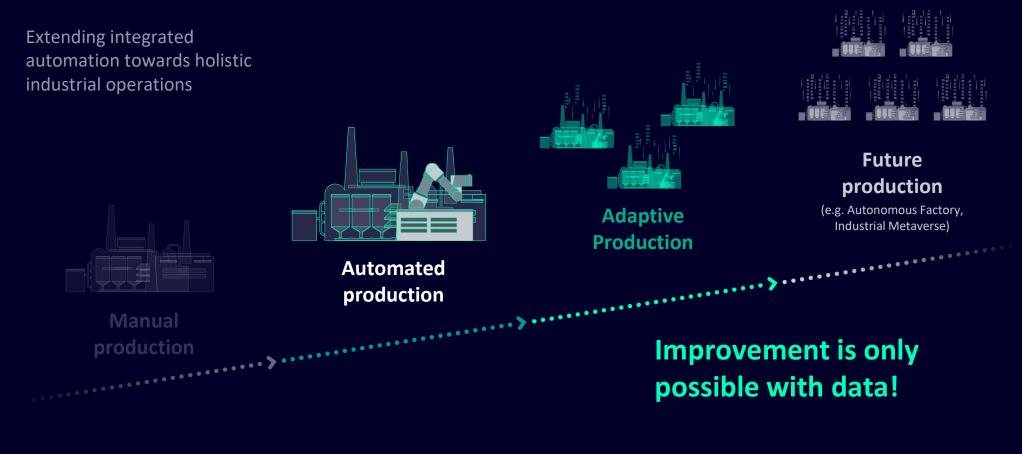


### SIEMENS

# What is Industrial Edge and industrial AI?



### Siemens accelerates the step from automated production to adaptive production – and beyond



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When deciding for an edge solution, requirements from OT and IT need to be considered for a rollout at scale and a company wide adoption



### **Requirements**

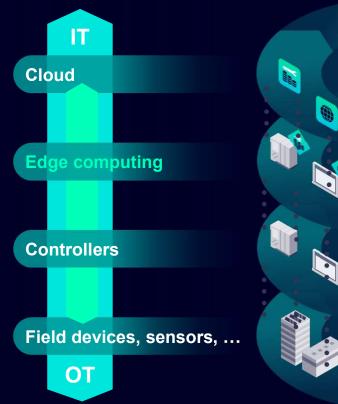
- Robust and stable solution
- Little dependence on "online" services
- Error-free operation by factory personnel
- Plug-and-play for existing, heterogenous production
- Long-term support

#### **Requirements**

- Can be integrated into existing IT systems
- Up-to-date IT security
- Expandable through open interfaces
- Use of "state of the art" technology
- Available worldwide & can be operated flexibly e.g., factory level

### Industrial Edge

Bring IT to the shopfloor – Simple, scalable and manageable





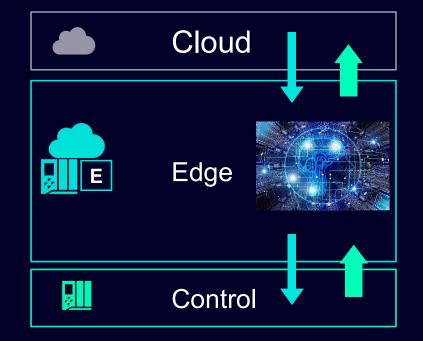
Decentral computing & storage with device runtime, apps and central management

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Solution to scale industrial Al adoption Providing Al infrastructure leveraging Industrial Edge

Industrial Edge & Al

- Easy data connectivity and collection
- Run and operate industrial-grade AI

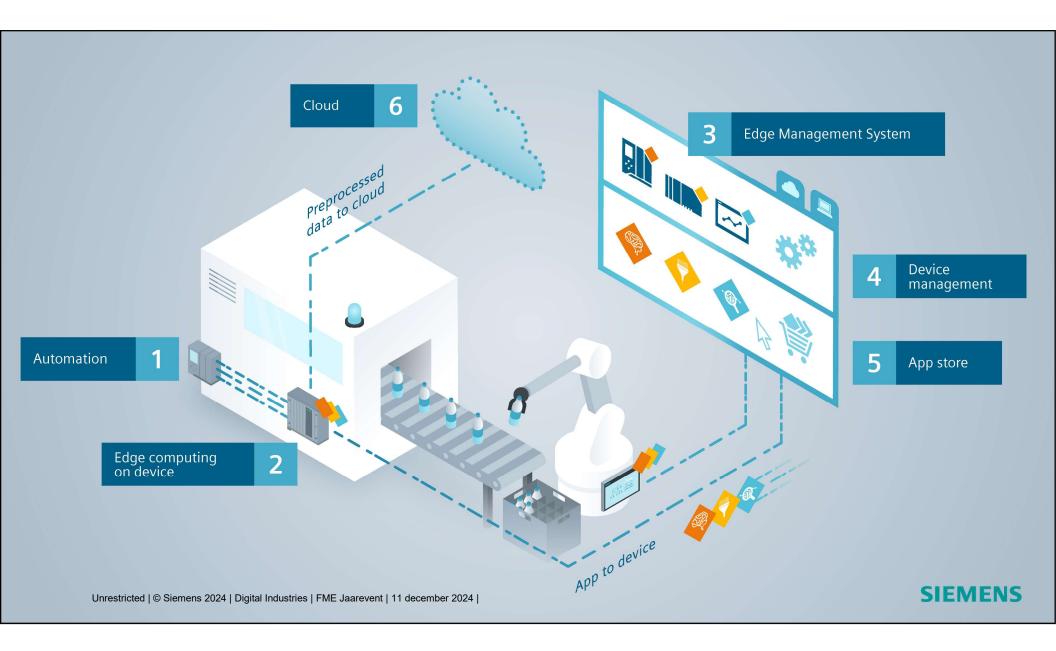


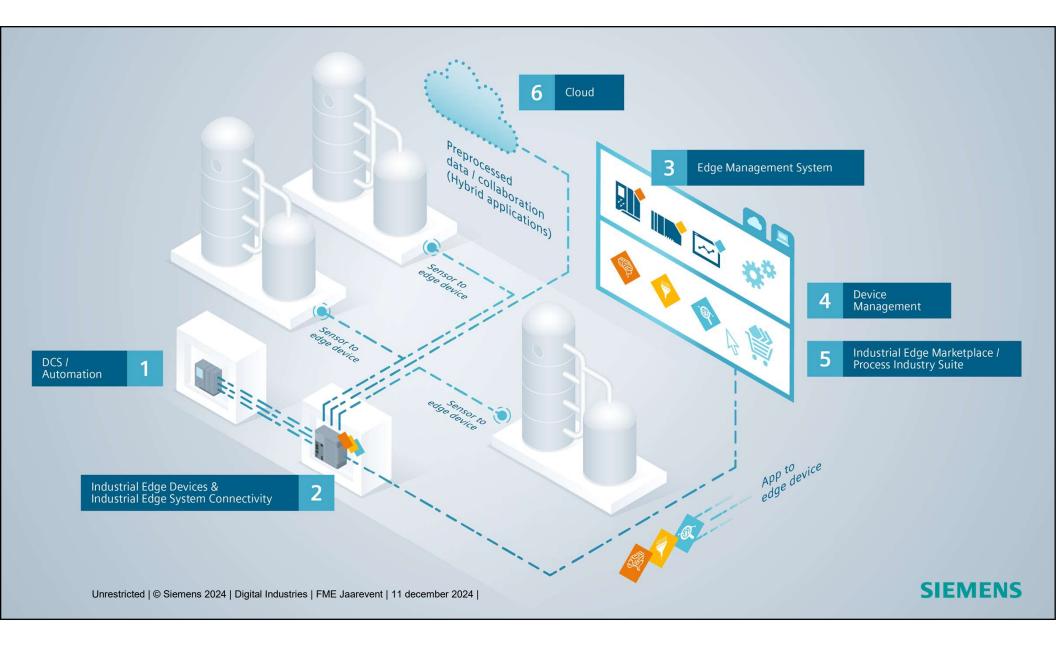


### Industrial Edge

An open platform to integrate IT mechanisms into the shopfloor in a way software- & data handling becomes scalable, reliable, secure and easy to use.







### Example of Use Case

Remote	AWS IoT	Predictive Service	Visual	Network Operation	Al on Edge
Maintenance	SiteWise	for Drive Systems	Inspection	Analyzer	
Shopfloor to cloud	MSSQL	Drive Data	Vision	Low Code on IIX	Virtual
connectivity	Connector	Analytics	Connector	Industrial Edge SIEMENS	Sensing
Data acquisition	MySQL	Energy	SIMATIC	Bring your own apps	Anomaly
and aggregation	Connector	Analytics	Automation Tool SIEMENS	to the shopfloor	Detection
Industrial Connectors	LoraWAN Connector for LoRaWAN	Performance Analytics	Central App & Device Management	Unified on Edge SIEMENS	CPU 1517V SIEMENS

Unlocking the Power of Data

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Bring IT to the shopfloor – Simple, scalable and manageable

> **Industrial Edge Apps** Siemens apps, third-party partners apps and/or bring your own applications

**Industrial Edge Devices** Wide range of devices (gateways, IPC's, Alenabled hardware), virtual and own hardware

**Industrial Edge Management** Central Software en Device Management Infrastructure



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### **Benefits of Industrial Edge**



### Local data processing and cost-efficient productive roll-outs

Process data in real time with one or more apps simultaneously directly at the machine and scale these across machines, lines and sites: Everything manageable from one location.





### Leverage technology and domain knowhow from open ecosystem

Get started quickly and directly with industryproven, ready-to-use apps from the Industrial Edge Hub and the Industrial Edge Marketplace. Or use your own software – based on any IT language, if it can be packaged in a Docker container.

### **Convenient data storage and secure IT connectivity**

Lighten the load on IT infrastructure through local data storage and decide what data to keep on premise and what to securely transmitted to upper-level systems via the IT network.



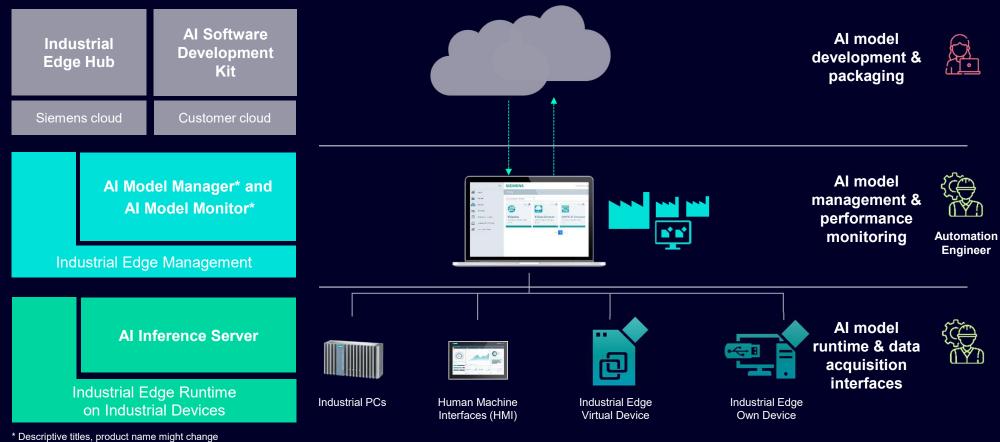


### **Example Architectures**



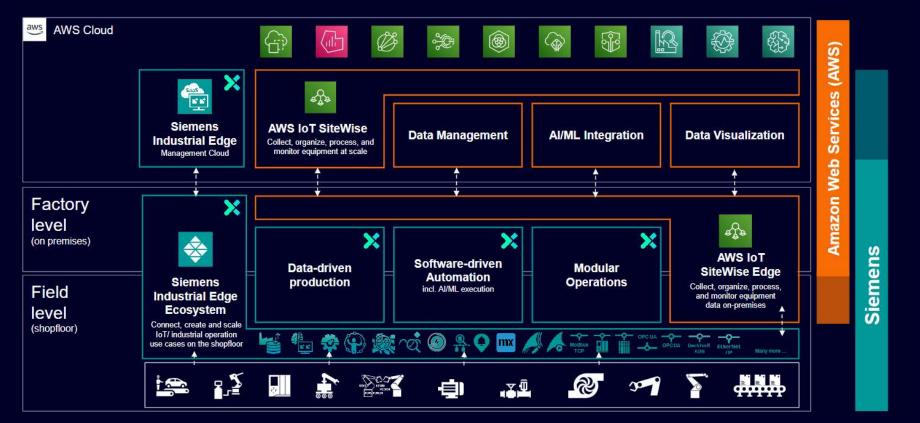
#### **Scalable Industrial AI architecture**

Deployment and monitoring from cloud to shopfloor



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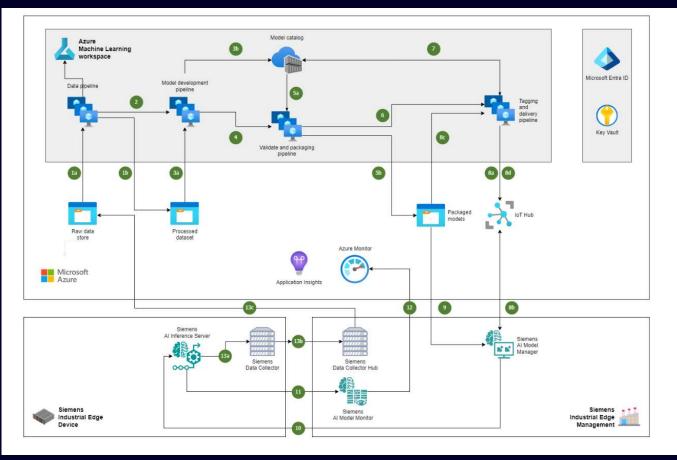
### How AWS and Siemens are integrating IT and OT



https://aws.amazon.com/blogs/apn/automated-cloud-to-edge-deployment-of-industrial-ai-models-with-siemens-industrial-edge/

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### How MS Azure and Siemens are integrating IT and OT



https://learn.microsoft.com/en-us/azure/architecture/example-scenario/manufacturing/azure-ai-siemens-industrial-edge

### SIEMENS



### Case studie





#### Introduction

• Introduction: VDL Steelweld, a leading company in the Netherlands, implementing Siemens' Industrial Edge since 2022. Industrial Edge empowers VDL Steelweld to monitor, optimize, and predictively maintain production lines, driving cost savings and enhanced operational efficiency

#### Challenge

- Fluctuation of the overall asset or line performance with no transparency
- Average throughput times for assembly lines differ and delay for unknown reasons
- No information on possible root causes of machine downtimes
- Demand of transparency about energy consumptions and CO<sub>2</sub> footprints along the value chain

#### Solution

- Gather and harmonize machine or line data with the Industrial Edge Connectivity
- Real-time performance visualization and insights (including alarms & diagnostics)
- Flexible analytics, dashboarding and reporting capabilities
- Central management of Industrial Edge apps and computing devices
- Simplified energy data collection from several production assets
- Out-of-the-box applications from the Industrial Edge Marketplace

#### Value

- Performance monitoring: visualize and analyze performance remotely, eliminating on-site visits.
- Fault Diagnosis: Through remote monitoring, VDL Steelweld can detect and analyze issues in realtime, reducing downtime and improving overall productivity.
- Energy Monitoring: By leveraging the Energy Manager app, VDL Steelweld is mapping energy usage to identify opportunities for optimization and cost reduction.
- Predictive Maintenance: The company is exploring the potential of Industrial Edge for predictive maintenance, aiming to reduce maintenance costs and prevent unplanned downtime.
- Manageability and Scalability: Gradually expand implementation for various use cases.

#### Recommendations

- Start Small and Start Now: Begin with a test setup and gradually scale up the implementation.
- Continual Learning: Invest time in understanding and interpreting the data to make informed decisions.
- Cybersecurity: Ensure data security by encrypting data at the source and implementing proper network segmentation. Use Industrial Edge to enhance cybersecurity.



### DATAHUB

### FourCo: SLTN Modern Infrastructure Practice

SLTN (Hilversum): 600FTE, € 300M turnover	Modern Infrastructure practice, 25 FTE
Experts proven knowledge and experience	Focus: (multi) cloud, containerization , Infrastructure as Code, Automation
Certified: AWS Advanced Partner, Azure Gold Partner, Nvidia, Red-Hat, Kubernetes	ISO27001:2017 certified

Organizations are facing radical changes in the way they are operating caused by disruptions in the field of IT. After many years of incremental improvements on the IT systems, an explosive combination of changing technologies, technology stacks and ways of working is impacting how organizations work.

We help your organization in making the right choices in IT Platform/Infrastructure and take ownership of the delivery of these choices. All this in a controlled way and at a reasonable cost, maintaining the availability, performance and security of your IT environment.



### Modern IT infrastructure services



**Consult:** Strategic consulting to align IT infrastructure with business goals.



**Build**: End-to-end infrastructure development, including automation and deployment.



**Design**: High-level and detailed architecture tailored for security, scalability, and resilience.



Run: Comprehensive infrastructure management, including monitoring, maintenance, and support

#### **Specialties**

(Hybrid) Cloud transitions Data platforms No-ops/low-ops Infrastructure as Code Automation Containerization



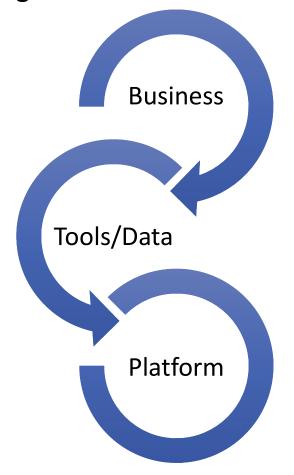
### Supporting AI successfully is a challenge for organisations

The new world of data can be very beneficial if implemented in the right way.

What is needed to make it successful??



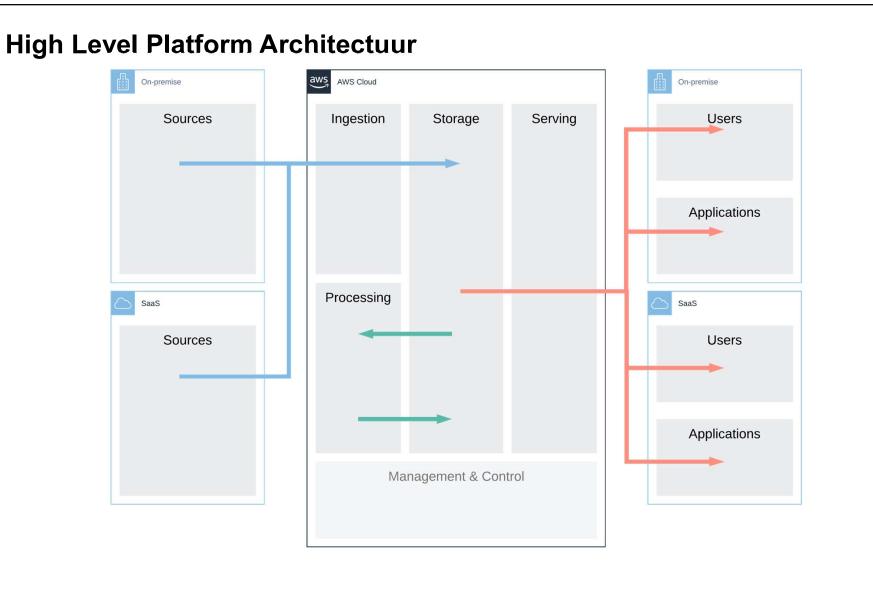
### Implementing AI requires new IT, new tooling and new ways of working



- New insights
  - Real time
- Predictive
- New data, combinations
- Python, "R", other
- Machine learing, deep learning, neural networks
- Real time,
- Events
- Datavolumes
- Real time, streaming
- Data volumes
- Elasticity
- GPU
- Edge
- New tools

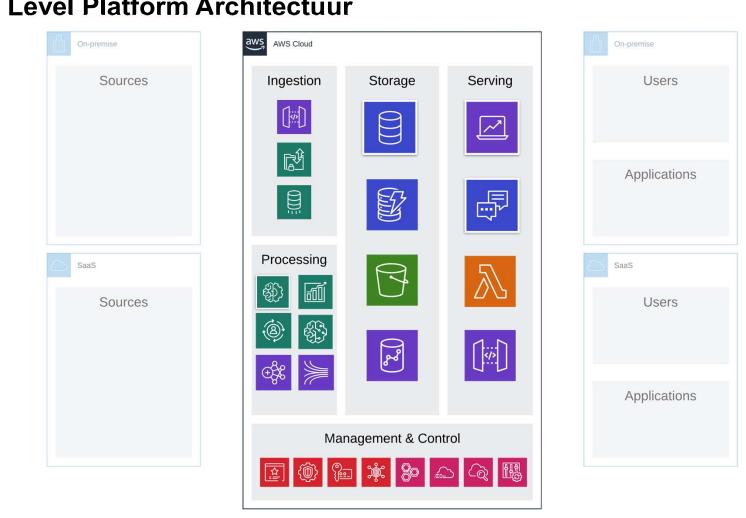
- Agile/Scrum
- Innovation
- Flexibility
- PoC, PoV
- Production
- Security and control
- Compliancy
- High Availability
- Monitoring
- Cost-Transparent





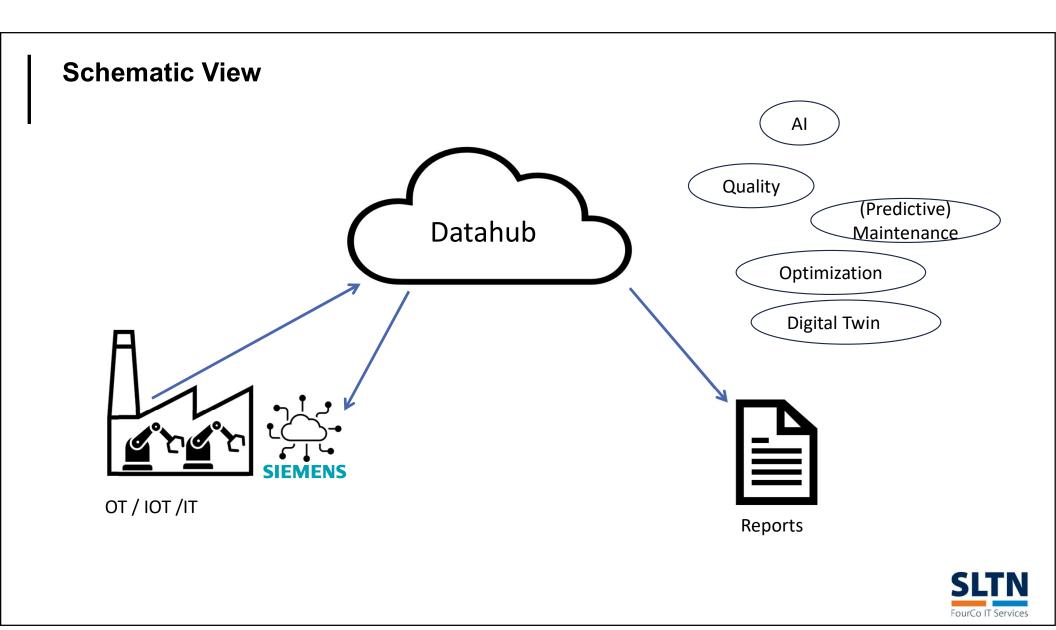
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FourCo IT Services

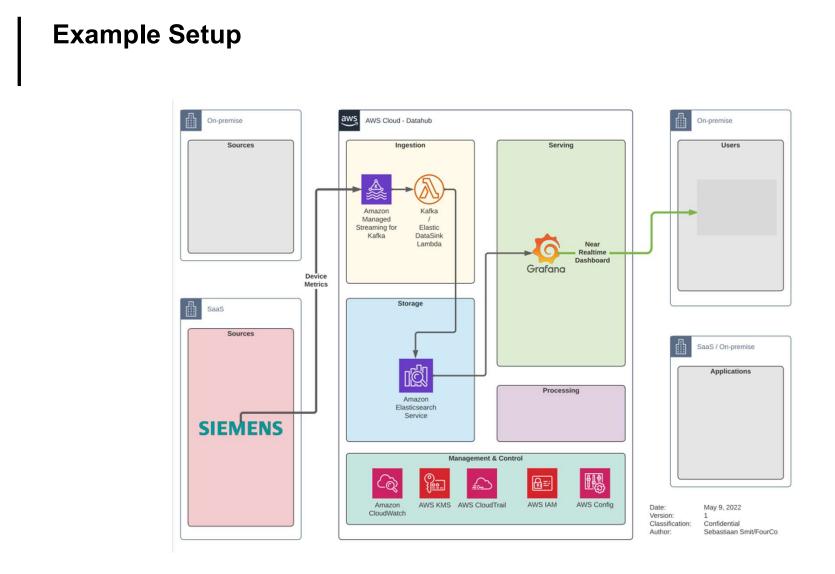








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~ Small overview				
Tank Temperature	Tank Act Level	Machine State o	Tank Act Level No data	
<ul> <li>Tank Simulation</li> </ul>				
Bottles Produced		# of faulty bottles		
No data		No data		
Energy consumption Heating Tank No data		Tank Temperature No data		
Water consumption		Energy consumption Filling Bottle		
N		No data		





### Al requires new cloud infrastructure, so how to start?

Promise: your own cloud based datahub up and running in 3 weeks:

- Proven setup
- Your ownership, you are in control
- 80% out of the box, 20% adjusted to your personal requirements
- Knowledge transfer
- Optional: managed and maintained by FourCo



#### FME PLATFORM AI FOR INDUSTRY

### **BEDANKT VOOR JE AANDACHT!**

### Meer informatie:

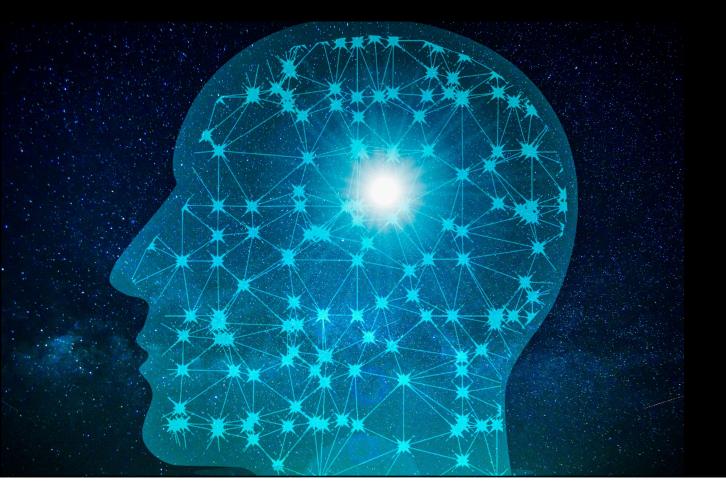
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### FME AI FOR INDUSTRY JAAREVENT



### Bedankt voor je aandacht!

